

BWM GROUP Q1-24 & FY-24-25 consensus

of estimates included: 14

Estimates collected between April 15 and April 29, 2024

In € million (unless stated otherwise)

BMW Group	Q1-24	FY-24	FY-25
Retail sales (in units)	-	2,617,905	2,670,982
Revenues	36,854	157,733	161,262
Cash R&D expenditure	1,736	8,335	8,021
EBIT	3,962	15,946	15,593
EBT	3,918	15,724	15,389
Net income	2,674	10,797	10,541
EPS - ordinary share (in €)	4.08	16.52	16.26
DPS - ordinary share (in €)	-	5.85	5.87
Automotive segment			
Revenues	31,082	134,795	138,380
EBIT	2,870	12,205	12,321
EBT	2,904	12,234	12,279
Motorcycles segment			
Revenues	896	3,303	3,399
EBIT	130	276	287
EBT	134	281	298
Financial services segment			
Revenues	9,016	36,615	37,009
EBIT	714	2,849	2,833
EBT	676	2,744	2,728
Other entities & eliminations			
Revenues	-4,139	-16,979	-17,526
EBIT	271	720	247
EBT	161	381	138
Cash flow			
Free Cash Flow Automotive Segment*	1,261	6,606	7,017
Margins			
Group EBIT margin	10.8%	10.1%	9.7%
Group EBT margin	10.6%	10.0%	9.5%
Automotive segment EBIT margin	9.2%	9.1%	8.9%
Motorcycles segment EBIT margin	14.5%	8.4%	8.5%

*CF from operating activities minus CF from investing activities adjusted for marketable securities and term deposits

Disclaimer

The consensus figures are arithmetic averages of estimates received from analysts. BMW AG approached 22 analysts covering BMW in their regular reports to provide their estimates in the format of the above excel sheet. 14 have been included in the consensus to arrive at the figures in the table above.

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